

GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service

Authorized Federal Supply Schedule FSS Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA *Advantage!*® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: Facilities – Structures

Contract number: 47QSWA23D0069

Contract period: May 23, 2023, through May 22, 2028

Industrial Procurement Services, LLC

DBA American Warehouse Systems

3758 Coon Rapids Blvd NW

Minneapolis, MN 55433

Phone: 612-246-3960

www.indproservices.com

Contract administration source:

Steve Thoemke - stevet@indproservices.com

Business size: Small Business, SBA Certified Small Disadvantaged Business

For more information on ordering, go to the following website:

<https://www.gsa.gov/schedules>

Prices Shown Herein are Net (discount deducted)

CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SINs	Recovery	SIN Title
332311P	332311PRC	Pre-Engineered and Prefabricated Buildings and Structures for Storage Solutions
541420	541420RC	Engineering System Design and Integration Services
ANCRA	ANCRARC	Ancillary Repair and Alterations

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

2. Maximum order:

SINs	Maximum Order
332311P	\$250,000
541420	\$1,000,000
ANCRA	\$250,000

3. Minimum order: \$100

4. Geographic coverage (delivery area). Domestic

5. Point(s) of production (city, county, and State or foreign country). Same as Company Address

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity discounts. None

8. Prompt payment terms. Net 30 days Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
9. Foreign items (list items by country of origin). Not Applicable
- 10a. Time of delivery. (Contractor insert number of days.) 30-180 Days ARO
- 10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor
- 10c. Overnight and 2-day delivery. Contact Contractor
- 10d. Urgent Requirements. Contact Contractor
11. F.O.B. point(s). Origin – Freight Prepaid and Add
- 12a. Ordering address(es). Same as Company Address
- 12b. Ordering procedures: See Federal Acquisition Regulation (FAR) 8.405-3.
13. Payment address(es). Same as Company Address
14. Warranty provision. Standard Commercial Warranty Terms & Conditions
15. Export packing charges, if applicable. Not Applicable (typical response)
16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable
17. Terms and conditions of installation (if applicable). Not Applicable
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable
- 18b. Terms and conditions for any other services (if applicable). Not Applicable
19. List of service and distribution points (if applicable). Not Applicable
20. List of participating dealers (if applicable). Not Applicable
21. Preventive maintenance (if applicable). Not Applicable
- 22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available for the information and communications technology (ICT) products and services and show where full details can be found (e.g. contractor’s website or other location.) ICT accessibility standards can be found at: <https://www.Section508.gov/>. Not Applicable

23. Unique Entity Identifier (UEI) number. CNXJMXWZNE9

24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM

Awarded Labor Category Rates

Labor Category	Year 1	Year 2	Year 3	Year 4	Year 5
Engineer	\$172.80	\$177.98	\$183.32	\$188.83	\$194.49
Geotechnical Engineer	\$138.24	\$142.39	\$146.66	\$151.06	\$155.60
CADD Technician	\$47.40	\$48.82	\$50.28	\$51.79	\$53.34
System Integrator	\$47.40	\$48.82	\$50.28	\$51.79	\$53.34
Safety Analyst	\$123.43	\$127.13	\$130.95	\$134.88	\$138.93
Site Supervisor	\$47.40	\$48.82	\$50.28	\$51.79	\$53.34
Mechanical Installation	\$47.40	\$48.82	\$50.28	\$51.79	\$53.34
Electrical Installation	\$66.16	\$68.14	\$70.19	\$72.29	\$74.46
Plumbing Installations	\$36.53	\$37.63	\$38.76	\$39.92	\$41.12
HVAC Installation	\$66.16	\$68.14	\$70.19	\$72.29	\$74.46
Concrete Installation	\$51.35	\$52.89	\$54.47	\$56.10	\$57.78
Warehouse Specialist	\$128.36	\$132.21	\$136.18	\$140.26	\$144.47
Warehouse Supervisor	\$128.36	\$132.21	\$136.18	\$140.26	\$144.47

Awarded Labor Category Descriptions

Engineer: This service allows us to make government-provided designs and specifications and create a real-world system specific to the supplied government specifications. As a result of this service, our final systems will meet federal state, and local building safety codes. Structural design is a necessary element in taking a design from paper to steel.

Required Experience: Licensed Professional Engineer with twelve (12) years of experience in Structural Design

Minimum Training: Trained in Structural Design

Level of Education: Bachelor’s Degree

Certifications/Licenses: Licensed Professional Engineer

Geotechnical Engineer: Seismic and Geotechnical levels vary depending on the exact location of the project. Our seismic and geotechnical research service allows us to ensure our structures and

manufacturers match these critical cares by engineering this information into the structure before manufacturing the process.

Required Experience: Licensed Professional Engineer with at least twelve (12) years of experience in Seismic and/or Geotechnical Research

Minimum Training: Trained in Seismic and/or Geotechnical Research

Level of Education: Bachelor's Degree

Certifications/Licenses: Licensed Professional Engineer

CADD Technician: With this service, we can take Government provided drawings and “translate” them into approval drawings, schematics, and “shop drawings” required to manufacture our products.

Required Experience: Associates Degree, five (5) years of experience using computer-assisted drafting (CAD) equipment and software

Minimum Training: Trained in CAD-Assisted Drafting

Level of Education: Associates Degree Certifications/Licenses: N/A

System Integrator: With this service, we can take a particular scope of work containing many different GSA-provided products and provide a single integrated system. Our design team assesses the Government SOW and determines the best means to provide the requested system by basing our integrated designs on the GSA products and services we can provide on contract. Through this service, we also provide individual projects and schedules for all Government projects.

Required Experience: Minimum of five (5) years of consulting, and strong business analyst skills

Level of Education: Bachelor's Degree

Safety Analyst: Safety is paramount when a material handling system is installed in a particular facility. We provide a pre-construction site visit to locate any potential hazards that relate specifically to the awarded project. Upon completion, we provide the Government with an awareness document detailing any potential facility hazards.

Required Experience: Minimum of five (5) years of consulting, and strong business analyst skills

Minimum Training: Trained in Safety Inspection

Level of Education: Bachelor's Degree Certifications/Licenses: N/A

Site Supervisor: After the award of most material handling systems, a site visit must be made to determine the exact measurements and condition of the project location. This service ensures the Government provided a statement of work (SOW) that will physically fit in the requested location and verifies Government provided site information.

Required Experience: Minimum of five (5) years of consulting, and strong business analyst skills

Minimum Training: Trained in Field Measurement Site Survey

Level of Education: Bachelor's Degree Certifications/Licenses: N/A

Mechanical Installation: Mechanical installations of material, handling equipment mezzanines, rack, wire, partitions, conveyor storage cabinets, lockers, wire cages, forklifts, workbenches, dock loaders, material lifts, hoists, work platforms, ladders, fork extensions, make ready, product unloading, staging, cleanup.

Required Experience: Five (5) years of experience in material, handling equipment. Willing to travel to customer sites to perform all aspects of electrical & mechanical installation duties including rigid work. Ability to use ladders and perform work at or above standard and warehouse ceiling level (30+ft). Ability to lift 50+pounds on a regular basis.

Minimum Training: Trained in all aspects of electrical and mechanical installation

Level of Education: Bachelor's Degree Certifications/Licenses: N/A

Electrical Installation: Installation of electrical components including lighting systems, conveyors controls, electrical hookups, existing systems upgrades, make ready, staging, clean up.

Required Experience: Two (2) years of experience as a Certified Master Electrician

Minimum Training: Trained in Electrical Systems

Level of Education: High School

Certifications/Licenses: Certified Master Electrician

Plumbing Installations: Installation of sprinkler systems, make ready, staging, clean up

Required Experience: Trained and licensed NFPA Member with two (2) years of experience

Minimum Training: Trained NFPA Member

Level of Education: High School

Certifications/Licenses: Licensed NFPA Member

HVAC Installation: Installation of AC Systems, HEPA filtration systems, cleanroom HVAC, make ready, staging, clean up.

Required Experience: Experienced HVAC installer. Four (4) years of experience residential and commercial. Entry Level HVAC Installer residential and commercial

Minimum Training: Trained in HVAC Installation

Level of Education: High School

Certifications/Licenses: Licensed Entry Level HVAC Installer residential and commercial

Concrete Installation: Installation of concrete structures including footings, curb, platforms, slabs, mezzanine decks, make ready, clean up.

Required Experience: A recognized skilled craft or trade requiring at least one (1) year of on- the-job training through job experience supplemented by related instruction prior to being consisted a qualified skilled worker.

Minimum Training: Trained in concrete installation
 Level of Education: High School
 Certifications/Licenses: N/A

Warehouse Specialist: Set-up of equipment after delivery and before being put into service. Inspect safety and mechanicals to ensure viability and functionality for safe and productive use. Onsite equipment start-up. Training operators on the equipment safe and correct use of that equipment in the equipment’s working environment.

Required Experience: Minimum of three (3) years of operational and technical experience on equipment in question. Successful completion of the “Train” on Trainer” course and one (1) year minimum experience training operators on equipment.
 Minimum Training: “Train” on Trainer” course
 Level of Education: High School
 Certifications/Licenses: Successful completion of the “Train” on Trainer” course

Warehouse Supervisor: Planned maintenance and emergency breakdown repairs. Scheduled maintenance includes but is not limited to tune-ups, fluid changes, and safety and mechanical. Unplanned or emergency repairs to diagnose and rectify unplanned technical issues open involving disruptions to regular use of the equipment.

Required Experience: Minimum three (3) years of background as a warehouse equipment or automotive mechanic. Successful completion of mobile warehouse equipment mechanic training and minimum of 30 hours per year of ongoing training
 Minimum Training: Trained in warehouse equipment or automotive vehicles
 Level of Education: High School
 Certifications/Licenses: Successful completion of mobile warehouse equipment mechanic training and minimum of 30 hours per year of ongoing training

Service Contract Labor Standards Matrix:

SCA/SCLS Matrix		
SCLS Eligible Contract Labor Category/Fixed Price Service	SCLS Equivalent Code Title	WD Number
CAD Technician	30061-Drafter/CAD Operator I	2015-4187
Electrical Installation	23160 Electrician, Maintenance	2015-4187
Plumbing Installation	23810 Plumber, Maintenance	2015-4187
HVAC Installation	23410 Heating, Ventilation and Air-Conditioning Mechanic	2015-4187

Concrete Installation	24370-Laborer	2015-4187
Mechanical Installation	23530-Machinery Maintenance Mechanic	2015-4187
Warehouse Specialist	21410 -Warehouse Specialist	2015-4187
Warehouse Supervisor	21410 -Warehouse Specialist	2015-4187

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).